Synergy Experiences

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Abstract

This presentation discusses the experiences of using synergy. These experiences are quite mixed, ranging from disasters to being highly successful.

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logo
TBD

Experiences with reuse, from counterproductive to effective

<p style="text-align:center">**bad**   **good**</p>

bad	good
longer time to market	reduced time to market
high investments	reduced investment
lots of maintenance	reduced (shared) maintenance cost
poor quality	improved quality
poor reliability	improved reliability
diversity is opposed	easier diversity management
lot of know how required	understanding of one base system
predictable too late	improved predictability
dependability	larger purchasing power
knowledge dilution	means to consolidate knowledge
lack of market focus	increase added value
interference	enables parallel developments
but integration required	free feature propagation

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Successful examples of reuse

homogeneous domain

cath lab
MRI
television
waferstepper

hardware dominated

car
airplane
shaver
television

limited scope

audio codec
compression library
streaming library

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Limits of successful reuse

struggle with integration/convergence with other domains

TV: digital networks and media
cath lab: US imaging, MRI

poor/slow response on paradigm shifts

TV: LCD screens
cath lab: image based acquisition control

software maintenance, configurations, integration, release

MRI: integration and test
wafersteppers: number of configurations

how to innovate?

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Sources of Failure in Generic Developments

Technical

- Too generic
- Innovation stops
  (stable interfaces)
- Vulnerability

Process/People/Organization

- Forced cooperation
- Time platform feature to market
- Unrealistic expectations
- Distance platform developer to customer
- No marketing ownership
- Bureaucratic process (no flexibility)
- New employees, knowledge dilution
- Underestimation of platform support
- Overstretching of product scope
- Nonmanagement, organizational scope increase
- Underestimation of integration
- Component/platform determines business policy
- Subcritical investment

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