

# Developing Ecosystem Competences

by *Gerrit Muller* USN-SE

e-mail: gaudisite@gmail.com

www.gaudisite.nl

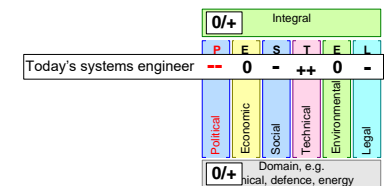
## Abstract

This presentation shows what competencies will help across ecosystem organizations.

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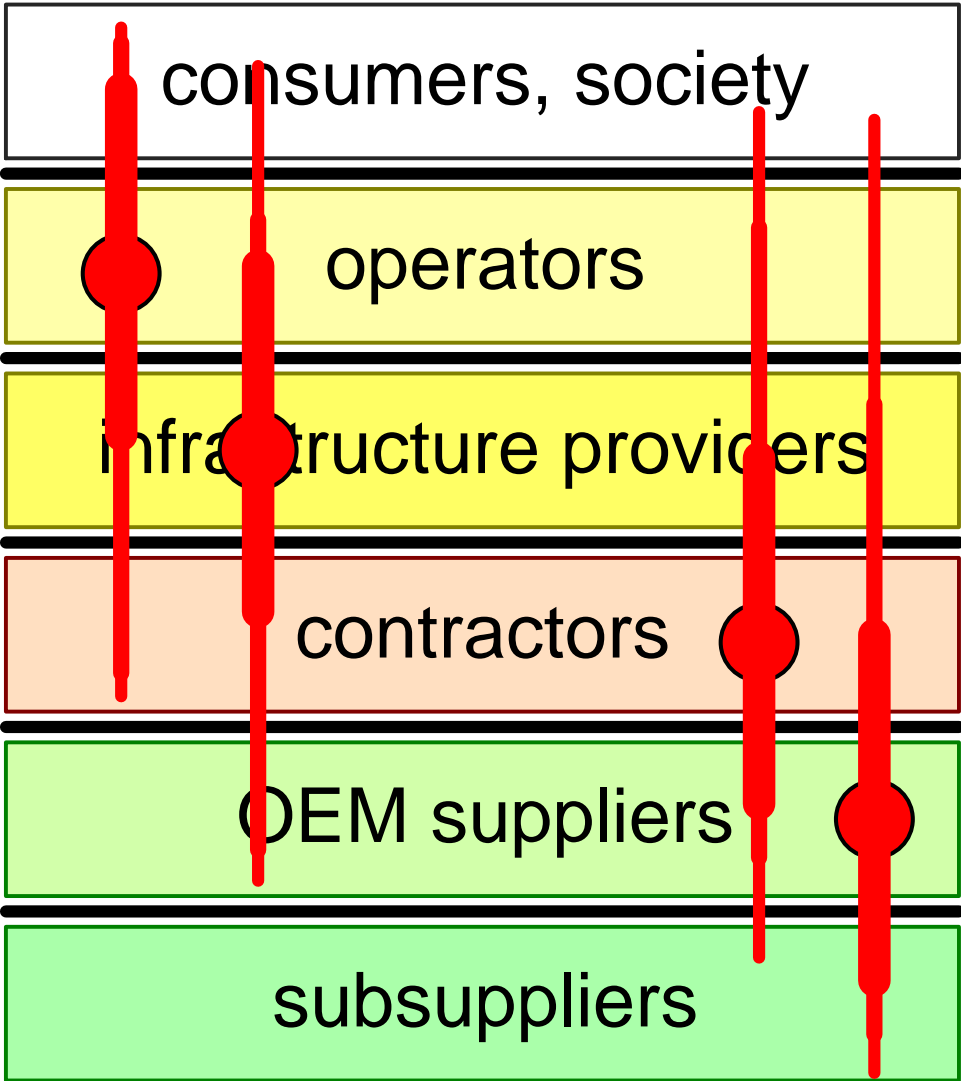
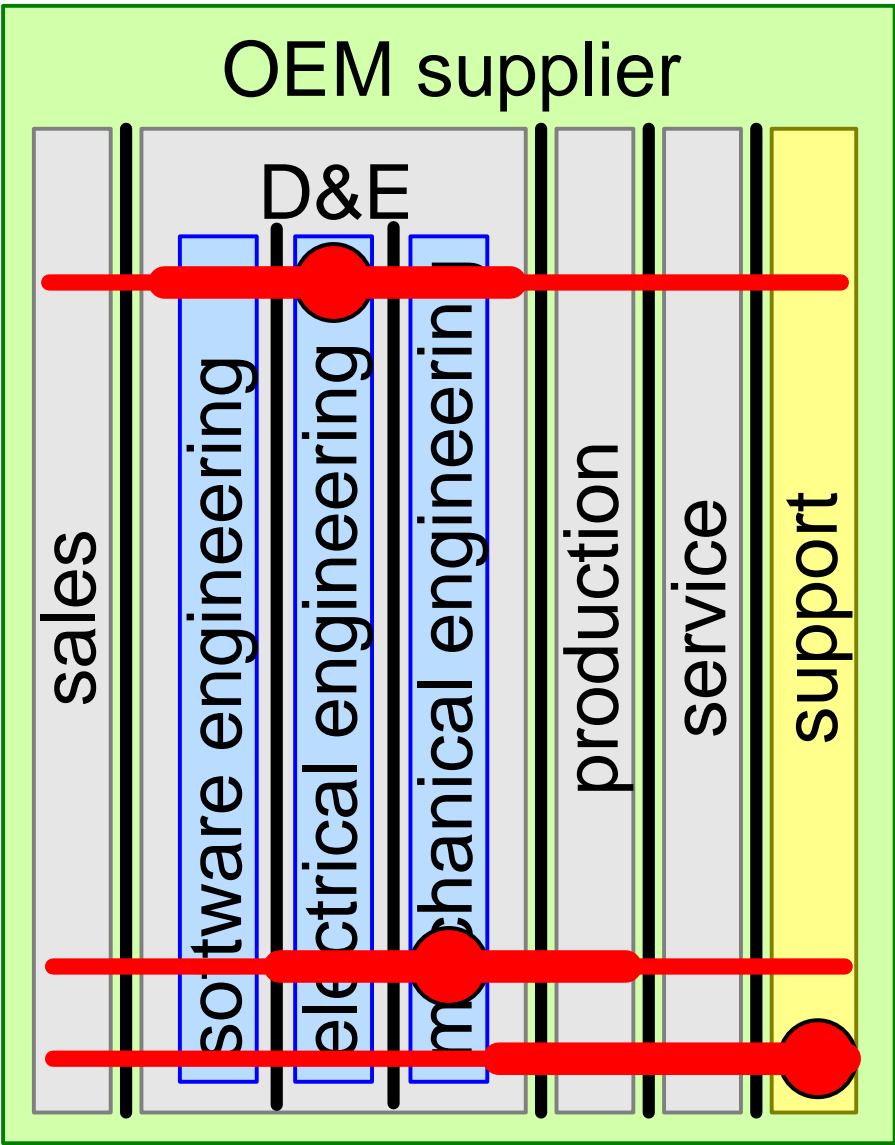
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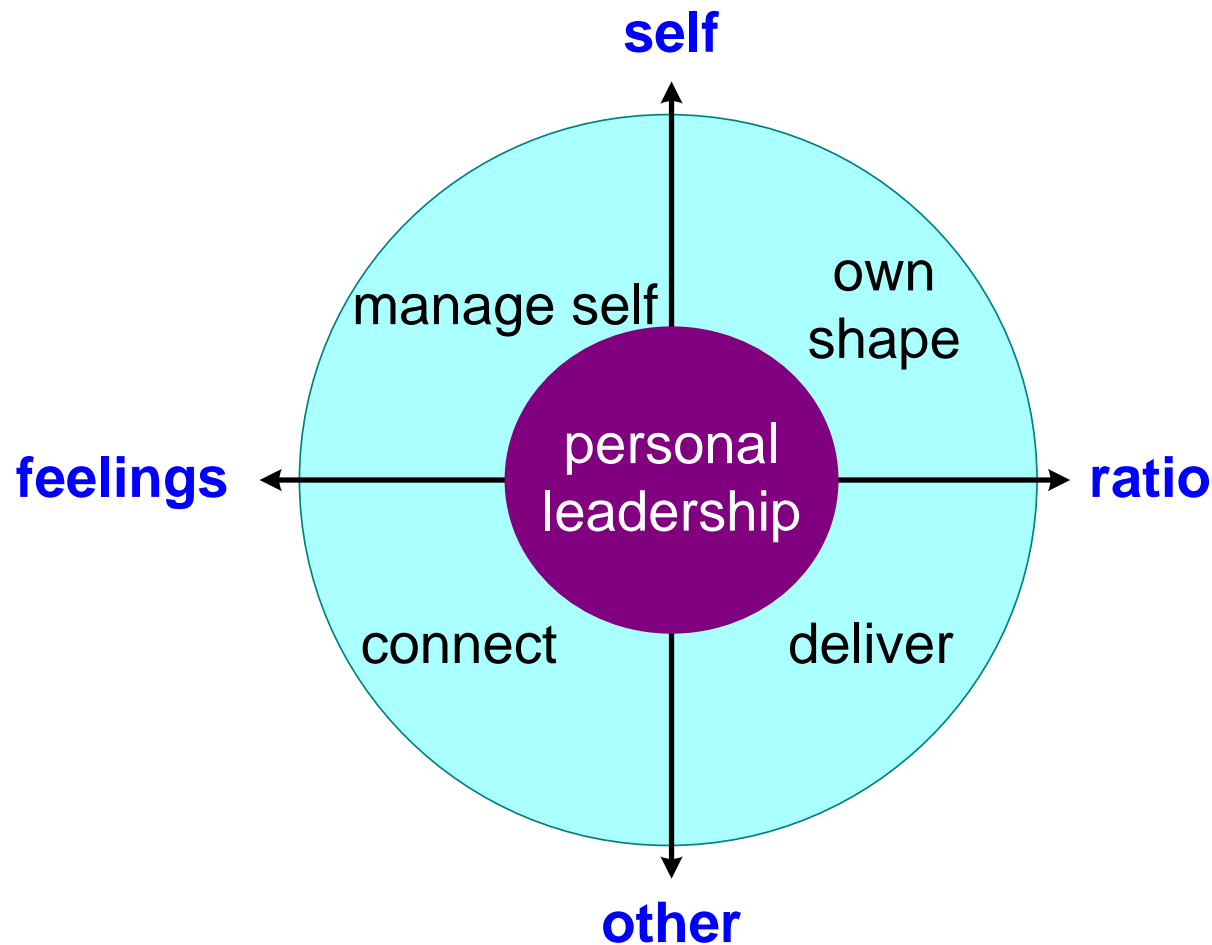
# Orchestrating Content and Stakeholders Across Organizations

- **Orchestrating** is the competence to **proactively nudge** involved **parties** towards a **fitting solution**.
- Orchestrating requires the abilities:
  - to relate with a wide **variety of stakeholders**, to understand their **interests** and **concerns**, to **connect** with them such that they can **influence** them
  - to **understand** the **problem and solution space** sufficiently
  - coping with **ecosystem complexity**, **uncertainties** and **unknowns**, and helping stakeholders to navigate them
- Orchestrating requires the attitudes:
  - to see the **big picture**, while still have an eye for the devilish details
  - to **own**
  - to be **pro-active**
  - to be **genuinely interested** in stakeholders

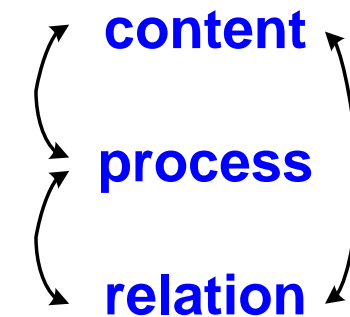
# Most Organizations Need Orchestrators



# Orchestration Builds on Leadership, as We Teach It

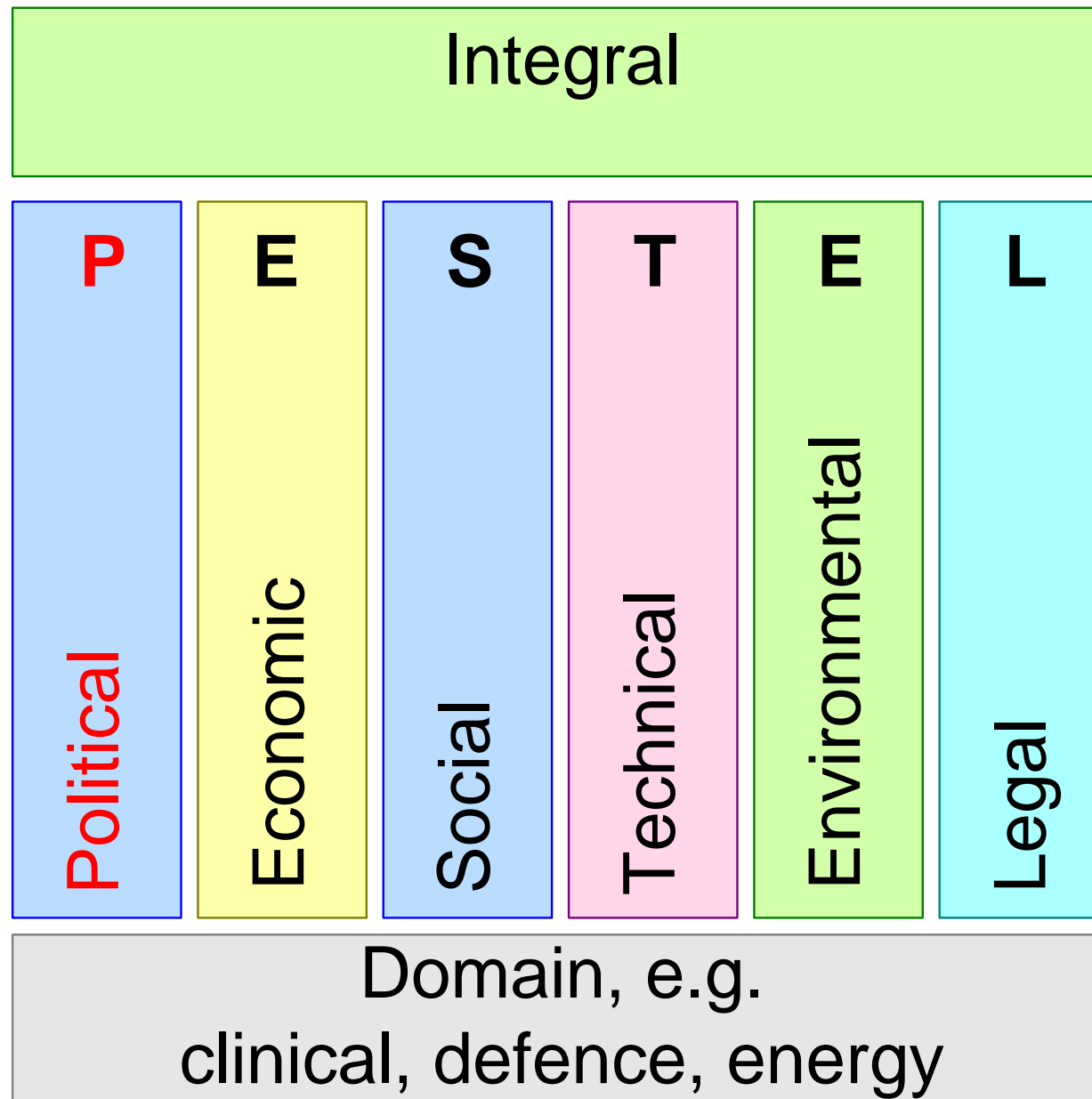


when stuck, change level

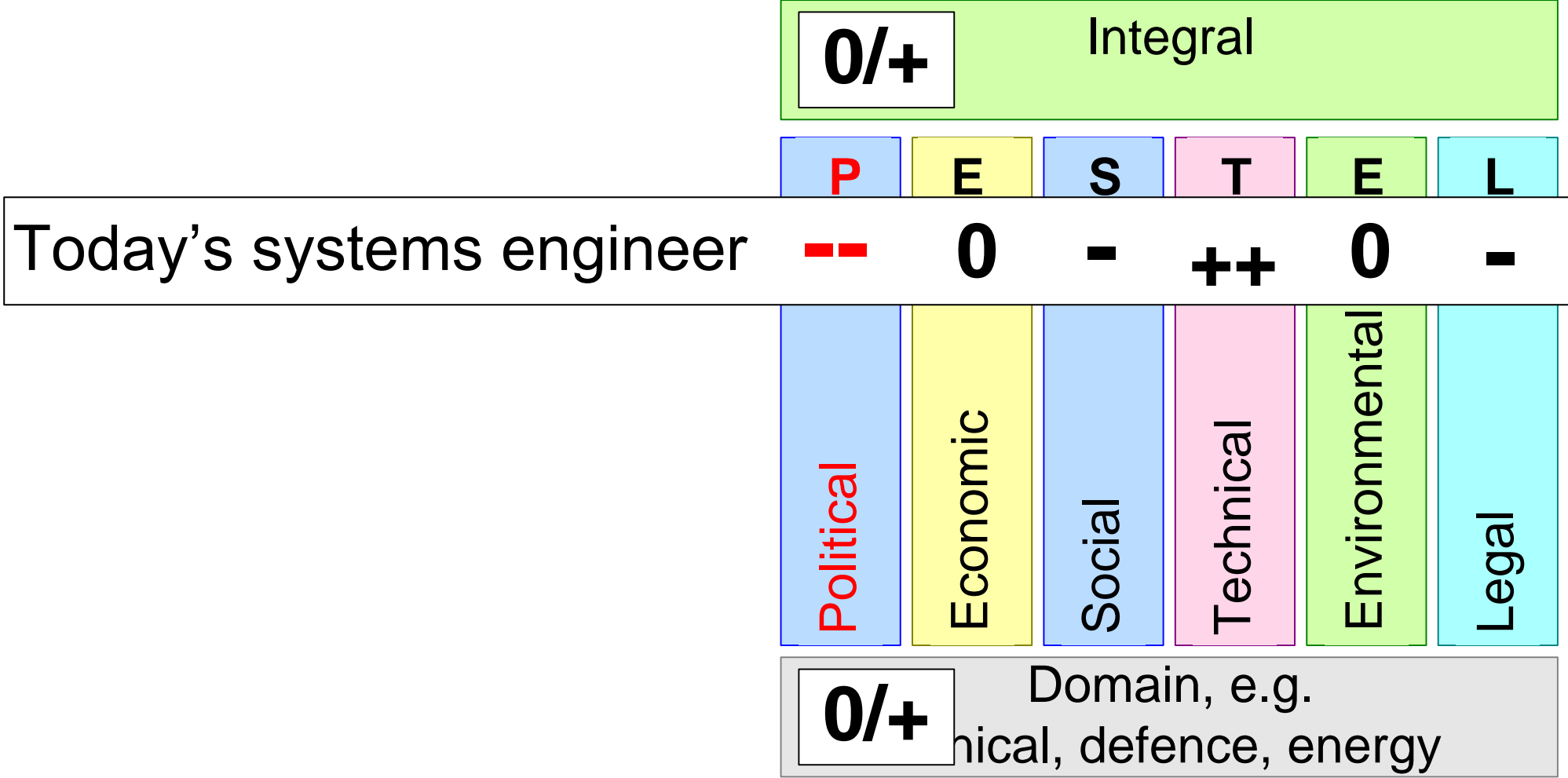


source: the LMS group  
<https://thelmsgroup.nl/en/>

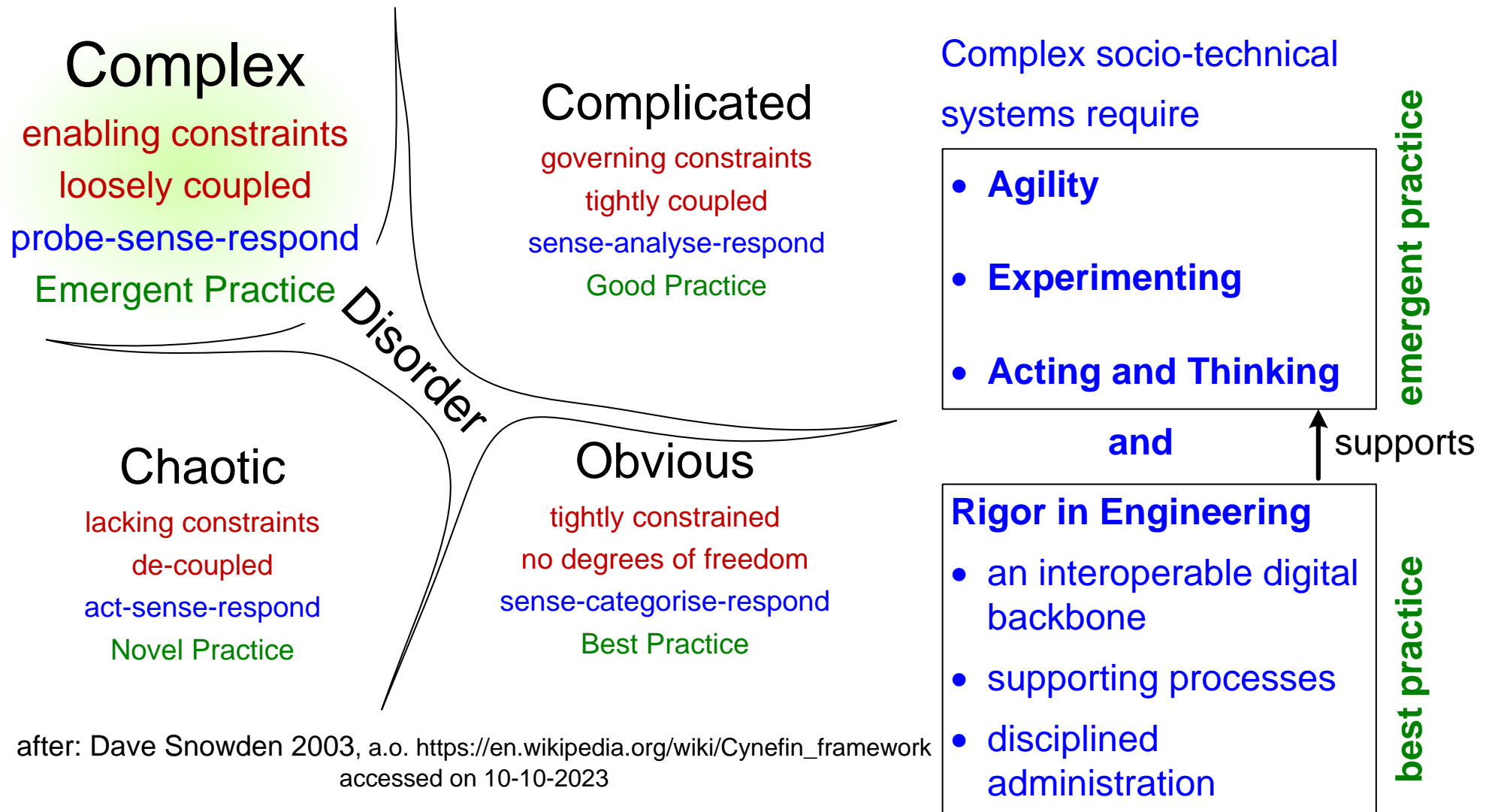
# Capability to Handle a Breadth of Content



# Significant Growth Needed!



# Need: Fast Responding to Disruptive Changes: Agility!



- **orchestration**, which requires **leadership**
- **content** breadth: integral, PESTEL, domain
- **Experiment, Act**, and **Think** to respond fast, **rigor** in engineering management